

Date: 11/1/2024

Esteemed AHA Partners,

AMTZ is excited to extend its sincere gratitude for the ongoing collaboration between the Academy of Hospital Administration (AHA) and Andhra Pradesh MedTech Zone (AMTZ). Your steadfast support has been instrumental in fostering excellence in healthcare management.

We are thrilled to introduce a groundbreaking initiative that stands to redefine the landscape of healthcare facilities across India. The Hospital Infrastructure & Technology Partnership (HIT-P) model is poised to elevate your esteemed network of hospitals to new heights, enabling a seamless transition to cutting-edge medical technology under the 'Make in India' initiative.

Key Features of HIT-P:

- **Access to Cutting-Edge Technology:** Embrace state-of-the-art medical equipment with the 'Make in India' seal of quality.
- **Elevate Healthcare Standards:** Upgrade and enhance the quality of healthcare services within your network.
- **Economically Sustainable Model:** Ensure smooth operations without the financial burden of capital expenditures.
- **Streamlined Supply Chain:** Eliminate the hassle of dealing with multiple suppliers.
- **Zero Capex Burden:** Start hospital operations with minimal financial strain through a per bed per day payment model.
- **Zero Maintenance Burden:** Enjoy comprehensive equipment maintenance coverage for up to 5 years.

Financial Framework for AHA Network Hospitals:

Participating hospitals within the AHA network are invited to pay Rs. 1000 per bed per day for a minimum facility size of 25 beds. This inclusive contribution covers both equipment provision and maintenance by AMTZ upto 5 years. After the completion of 5 years, the ownership of the equipment will be seamlessly transferred to the hospital.

Package Offerings:

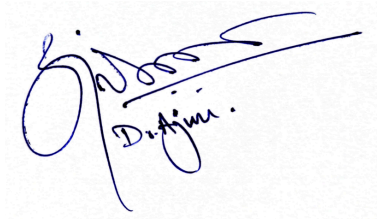
Package 1 (Rs. 1000 per bed per day) : Basic hospital equipment

Package 2 (Rs. 1500 per bed per day) : Package 1 + OT equipment

Package 3 (Rs. 2500 per bed per day) : Package 2 + Radiology equipment and Cath Lab

This initiative is a testament to our commitment to your success and we are eager to embark on this transformative journey with the AHA network. AMTZ envisions HIT-P as a flagship movement in the 'Make in India' Medical Devices realm and your participation is key to its success.

Let's embark on a journey to transform healthcare together with HIT-P - "Make in India" - Medical Devices Flagship Movement.



Dr Arjun Thimmaiah,
CMO, AMTZ